# Session 3

The outcome bias

# Thinking tools we have learnt so far:

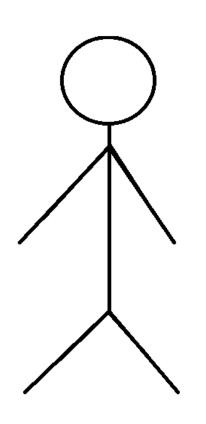
# Limit your topic sentence by:

- Time
- Place
- Number
- comparison

# Limit your support to one of these three:

- Use emotions (but explain fully)
- One-on-one social relations (again explain fully)
- Physical realities of the world.

# stick figure strategy







## This is not enough, we should go forward

بچه درس خون میشود, بعدش هم مایه آبروی پدر مادرشه. خودشم پس فردا بچه هاش ازش یاد میگیرن



#### The outcome bias

Why kids should be home by some specific time at night?

If kids learn to do their lessons well and also feel fresh and strong at school, then they are likely to become a good member of society. When they become parents themselves, they will become good role models for their children.



## The "outcome bias" and thinking pattern.

When talking about family this point should be considered that one of the most important issues is teaching regularity and framework for family members. For example in many countries kids go to school in the morning. So, when they go out home they come back home at some specific time to follow their homework. Morevover, kids should sleep early to wake up in the morning easily. If kids can learn framework in their life, they can be good role models for their children.



Why kids should be home by some specific time at night?

• Kids should sleep early → they have school next day (if they sleep late, then they may feel sleepy in class).

• Kids should do their lessons well → if they get home late, then their homework will not finish and they will fall behind.



There are two main advantages of being home at some specific time. Initially, when a child is home early, they can go to bed early, which gives them enough energy for their school next morning. This way students might have better progress at school and do better. Another advantage is that students have enough time to do their homework. Schools usually give students some extra homework to do at home to learn the school subject better. When children are home early, they can spend their time on it. However, if they come late at night, their homework will be left unattended.



## "If.... Then" solution: unambiguous, clear thoughts

- Action  $\rightarrow$  immediate effect
- Action  $\rightarrow$  result

If children stay outside late at night, they may get involved in criminal activities, such as underage drinking.

If children stay outside late at night, they may be in danger, which is very bad for them.



### practice

In many cities problems related to overpopulation are becoming more common. Some governments are now encouraging business and individuals to move to rural areas.

Discuss the advantages and disadvantages of this.



 The main advantage of moving to rural areas is that people can enjoy nature as the rural parts in most places have beautiful nature. Cities have ruined animal's habitat and environment in their surrounding to establish more buildings for work and living. This has made people not enjoy the beauty of nature and its relaxing atmosphere.

#### What I did not include:

This makes life less stressful/this improves work efficiency.

